

CULTURE AT UNITEDHEALTH GROUP

Deneen Andrades, Sr. Director Clinical Applications & Strategy

James Franke, Partner, Ingenix

Lois Sipprell, Nurse Practitioner

Joseph Carpenter, SVP Sales, Payment Cycle Management Solutions

Robert Oberrender, SVP of Treasury and Balance Sheet Management, UnitedHealth Group

Nick Martin, VP Innovation and R&D

Karen Erickson, SVP and Corporate Controller, UnitedHealth Group

Damion Sanders, Director of Strategic Learning & Development:

Eric Rangen, SVP and Chief Accounting Officer, UnitedHealth Group

Narrator: At UnitedHealth Group, our culture and our belief is that there's always a better way. Our work at UnitedHealth Group impacts millions of people in dozens of ways. We're making a difference with better ideas and there's no limit to where we can go. We're driven to make the most of our collective resources and to create better outcomes and healthier lives to those we serve because we believe there is always a better way to care, a better way to think, and a better way to succeed.

Deneen: The greatest reward is the ability to improve the healthcare of others and for me in particular it is very personal because it is the healthcare of those in my family.

James: The amount of innovation that we deal with inside of UnitedHealth Group to look at new ways of bringing healthcare initiatives to market. Things like telehealth and mobile clinics as an example is really a core way of our organization showing that we're being innovative and really helping trying to push the system into a direction of better quality of care.

Lois: I can't think of a more compelling time to care for an individual than the struggles that families go through and they need someone that's going to tell them the truth and give them treatment options and in a very tender and compassionate way of helping them.

James: One of the things that I would say I'm very proud of is the amount that we give back as an organization. I've been involved with a significant amount of community-based events where we go in and do work inside of communities to really show that we're giving back as an organization.

Better Way to Think

Joseph: A lot of our clients use a number of our different data assets to make decisions about care on a daily basis. I mean ultimately we believe we're uniting the best and brightest minds to solve the biggest challenges in healthcare through information and technology.

Robert: Our every day activity really supports the notion of a better way to think. We're always looking for new ideas whether you're the newest team member or you're the most experienced team member. We engage, we debate and then we come to an agreement on a solution.

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Better Way to Think (cont.)

Nick: We've also implemented an Ignite program that facilitates the input of innovative ideas into the IT organization that then lead into market leading innovations.

Better Way to Succeed

Karen: We have honestly the most talented and motivated group of people I've ever had the privilege of working with and what keeps me motivated and coming to work every day and wanting to do my very best is living up to my part of that team. It's amazing to me what we can accomplish when work together.

Damion: We give you the tools. We give you the opportunities. We give you the development to be able to succeed in this organization as well as in business as a whole. We put you in the right path. We put you in the right development plans. We put you in the right courses that will help you to succeed.

Eric: The level of talent here is unmatched anywhere in the country and so if you're looking for an environment where you can come in and work hard and work with very talented people in getting things done, this really is a tremendous place to be.